

Topics

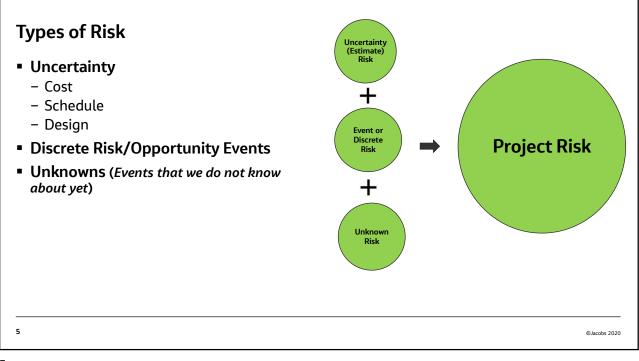
- 1. Safety topic
- 2. What is Risk and why do we manage it?
- 3. Identification and quantification of risk during progressive phases of design;
- 4. How to mitigate risk through contract language or added cost;
- 5. Provide examples of how risk costs are estimated, assigned, and weighted due to probability and impact of risk.
- 6. How multiple risk components are analyzed and a cost strategy is developed.



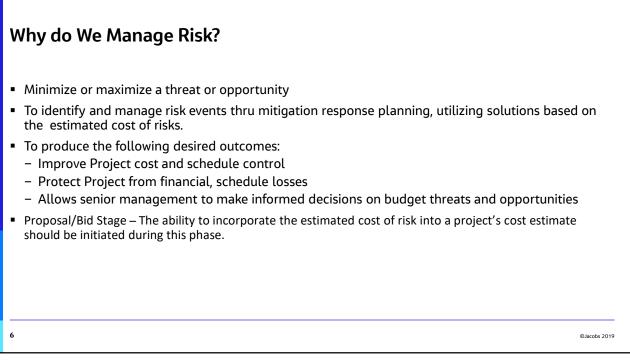
What is Risk?

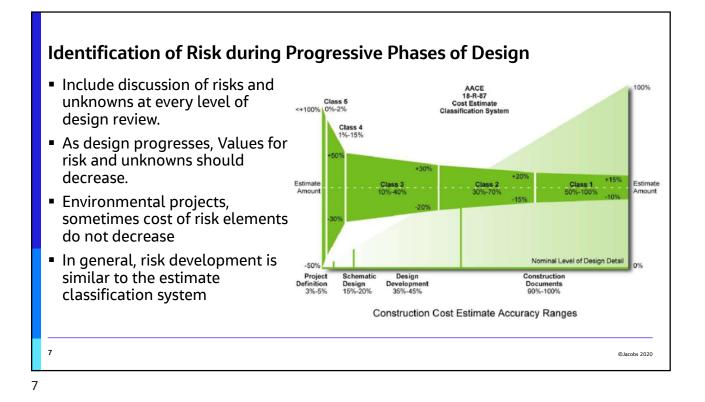
- An uncertain event or condition that, if it occurs, has a negative (Threat) or positive (Opportunity) effect on the project's objectives
- When a Risk Event occurs, the negative effect typically results in a negative financial, schedule or project objective.
- The risk analysis process provides a basis for evaluation and treatment of potential events and contingency development
- Risk Management monitors and manages identified events and potential new risk events that may evolve and impact project cost and schedule
- Three forms of risks managed within the risk register:
 - Discrete Risk events May or May Not occur.
 - Uncertainty is a form of risk that is based on accuracy of the estimate as determined by scope maturity and design completeness. It is the Unknown, Knowns.
 - Unknown events. Not initially known but may be revealed later.
- Once identified, there are 3 Key elements of any risk event:
 - IF (Trigger)
 - THEN (Impact)
 - Treatment (Mitigate or Exploit)
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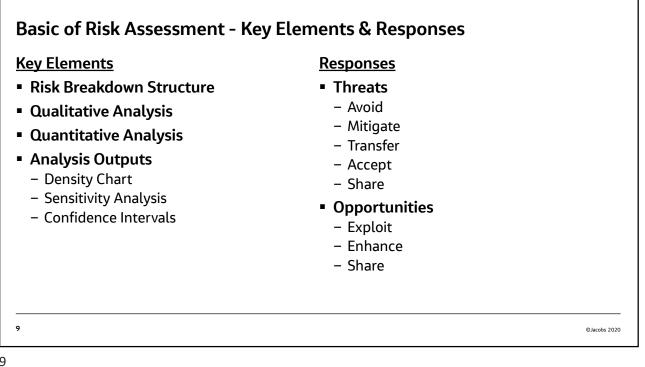


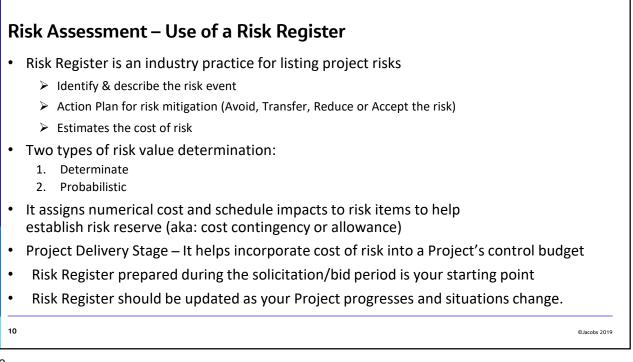






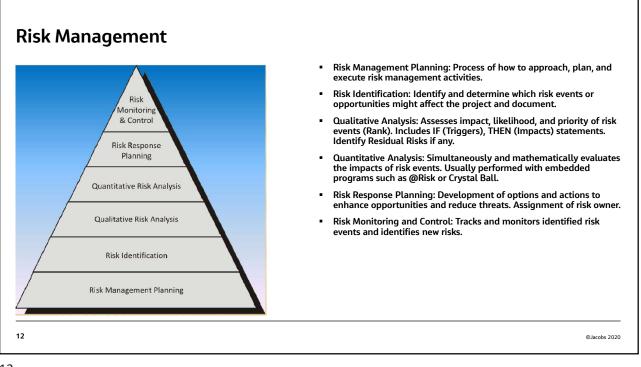
Many Aspects of a Project can create risk Client Contract Regulatory Schedule (Delay) Economy Natural Events Weather Location Procurement Site Conditions Technology Subcontracting Safety Engineering Construction Production Material Costs **Stakeholders** ©Jacobs 2019







Deterministic and Probabilistic



			-		exam	•									
					Impact								Impact		
hrea	ıt		Very Low	Low	Medium	High	Very High	Оррс	rtunit	ies	Very Low	Low	Medium	High	Very High
	Safety		Increase of near misses to employee inury or property	One or more first aid cases to employee or minor property	One or more recordable injuries or property	One or more lost-time injuries or property	One or more permanent disabilities or property		Safety		Decrease of near misses by 10%	Decrease of first aid case metric by 10%	Decrease of recordable injury metric by 10%	Decrease of lost-time injury metric by 10%	Project recognized I peer group/indust
Project Objectives	Cost		damage < \$0.3M (1% of contract	damage \$0.3M - 1.5M (1 -5% of contract value)	damage <\$100K \$1.5M - \$3M (5-10% of contract value)	s3M - 4.5M (10-15% of contract value)	damage >\$500K > \$5M (>15% of contract value)		Cost		< \$0.3M (1% of contract value) decrease	\$0.3M - 1.5M (1 -5% of contract value)decrease	\$1.5M - \$3M (5-10% of contract value) decrease	\$3M - 4.5M (10-15% of contract value) decrease	> \$5M (>15% of contract valu decrease
			value) increase increase increase		increase	increase		Schedule		<1 month	1-2 month	2-4 months	4-6 months	6 months	
	Schedule		<1 month increase	1-2 month increase	2-4 months increase	4-6 months increase	6 months increase	ives			decrease	decrease	decrease	decrease Project	decrease
	Environ mental		No significant consequences, no impacts; low regulatory burden	Limited and correctable environmental damage; average regulatory burden	Correctable environ- mental damage; high regulatory burden; low to average enforcement penalties	Significant environmental damage; high enforcement penalties	Substantial environmental damage; remediation, enforcement, and/or litigation	Project Objectives	Environ mental		Full compliance with environmental requirements	Minor reduction of adverse environmental impacts	Project conforms to environmental standard; major reduction of environtal impacts	registered to environmental standard; environment; recognized by client	Project certif to environme standard; recognized peer group industry, o media
	Quality (Technol ogy)		Nuisances in end product	Minor deficiencies in end product	Major deficiencies in end product	End product does not satisfy all requirements	End product is unuseable		Quality (Technol ogy)		Minor improvement in end product	Major improvements in end product	Innovative end product	Project recognized by client	Project recognized peer group/indust
	Reputati on		Internal negative attention	Special interest group negative attention	Local negative attention	National/regional negative attention	Global negative attention		Reputati on		Internal positive attention	Special interest group positive attention	Local positive attention	National/regiona I positive attention	Project recognized peer
	70-100%	Very High	Medium	Medium	High	High	High								group/indust
ii f	51-70%	High	Low	Medium	Medium	High	High	Most Likely Probability	70-100%	Very High	Medium	Medium	High	High	High
Most Likely Probability	31-50%	Medium	Low	Medium	Medium	Medium	High	la E	51-70%	High	Low	Medium	Medium	High	High
Prot	11-30%	Low	Low	Low	Medium	Medium	Medium	ost	31-50% 11-30%	Medium Low	Low	Medium	Medium Medium	Medium Medium	High Medium
24	0-10%	Very Low	Low	Low	Low	Low	Medium	ž č	0-10%	Very Low	Low	Low	Low	Low	Medium

Risk Analysis – Short form (Determinate)

- Used for recurrent projects; similar risk items, team had extensive experience with site and technology.
- Risk analysis approach is determined by contract requirements and/or Sr. Management
- "Estimated Cost" col. Determines the risk value based on experience.

Describe Risk						Assess Risk			Action Plan	Action Plan			Use 3 point extinating Risk A					Allowance			
	Тур	æ		RiskEvent	Status			Linkie		Im	plementatio	n]	643,364	364 Estimated Cost and Time Impact aller Milgation Act			
=	Ris Galagoy	Ingeded	Risk of Obp	(Cause and Consequence)		Impact	Probability	Priority	Specific Action	Parson Responsible	Target Completion Date	Action Status	Probability (%)	shifty Cod (Abit (Mismum Likity)		Cod (Marinum)	Edimated Cod	d Cost Estimating Assumptions	Time Impact of Riaka	Date last reviewed	
ţ	HEE	Jac de la	Risk	Cost, schedule and/or liquidated damage (LD) impacts due to COVID- 19.	Ореп	Moderate	Possible	Medium	AVOD the risk include a qualification in our proposal indicating: • We have not included cost ant/or schedule impacts for COVID-19. • Our proposal is based upon the Government comainlening these impacts a weight based for qualified advantment to our field origin and	Proposal Merceger, PM	NA		70%	85,000	117,192	156,000	82,898	Time only for "Ads of Gost", 20 days LDs & GCs	20 says	26.3.520	
2	Rochrisoli A Enginearing	Jacobs	Rak	Our design team is unable to complete all design/engineering work at a cost less than our Onacle Design/Engineering Direct Cost (DC) budget and we experience goost margin erosion	Open	Moderate	Passible	Midium	Review weekly report on cost controls and design budget	DM	01Aup-2021		30%	70,164	87,706	9278	27,189	4 waxies additional design costs for 6 designers	N/A	20,3,420	
3	Scope Monagement	Jac dis	Bisk	We do not design to our Oracle Restantion DC Budget. We produce a design which precludes us from executing the restantion work at a cos- tess than our Restantion DC Budget and we experience gross margin entation	Open	Moderate	Possible	Medium	Designate design integrator who is in regular contract with general contractor to ensure the final design is in line with the bid provided by the GC	DM	01-06-2020		20%	680,000	750,000	850,000	161,000	Construction costs for change	N/A	20.8420	
4	RADA	Jacobs	Rbk	Government does not meet design review timelines resulting in project. delays, LDs, extended GCs, and mangin enosion	Open	Moderate	Litely	High	Mentify review Emoline assumptions in the proposal	DM	19-14-02020		50%	63,734	75.68	912,564	107,914	2 waxies LDs & GOs	14 days	20,3425	
5	Resources & Suppliers	Jacobs + Othar(5)	Risk	Delays in equipment manufacture (MAC, security) and delvery due to coronavirus and manufacturer shutting down resulting in LDs, extended GCs, and margin erosion		Mnor	Amost Cotain	Medium	blentify long-lead time items early in the design to allow submittal approval and orders to be placed prior to design completion	DM, General Contractor	31-Jan-2021		50%	70,000	79,668	111,536	41,654	2 waxies LDs & GOs	14 days	26,5,620	
6	Lage) & Commarcial	Jac dos	Rsk	Project delays result in LDs, extended GOs, and margin erosion	Open	Minor	Litely	Modium	Track schedule closely and immediately notify Nevy of compensatory delays	PC	NA		30%	87,690	130,306	223.070	47,405	4 wooks LD & OCs	21 days	20,1,520	
7	Resources & Suppliers	Jacobs	Risk	Subcontractor unavailability due to emergency work in hun cane area resulting in project delays, LDs, extended GCs, and margin erosion	Open	Moderate	Possible	Midium	Keep in close contact with subcontractor onsite, including regularly scheduled weekly project meetings	PM	NA		20%	67,832	75648	111,535	16,801	Delays due to no subcontractors available to come onsite, 2 weeks LDs & GICs	14 cays	20,3,420	
6	Resources & Suppliers	Jacobs.	Risk	Warranty period (1 year min) results in warranty call backs, remoblization and increased costs.	Орет	Moderate	Possible	Medium	Keep good documentation on warranty items and good onsite OC during construction	9C	NA		50%	29,745	51,827	72,558	26,801	Oversight and coordination on warrantly is suice, 20 hrs of support plus costs to the is suice	N/A	20.3.420	
9	Resources & Suppliers	Jacobs	Rsk	Montifying adequate qualified bidders to be general contractor responsible for construction scope.	Open	Moderate	Possible	Medium	Best value determination requirements, one on one meetings/calls with the subcontractors	DM	24-31-32.20		20%	0	0	0	0	7% increase in construction cost # Indexuate competition	N/A	26-3.520	

Risk Register – Mitigation thru Contract Language or Cost Reserve During contract negotiations is the best time to mitigate risk. Clearly agree on scope - quantities, contaminant, clean-up levels, etc. Currently we perform many projects under a negotiated Guaranteed Maximum Price contract. Cost reserves are best determined by performing estimates to represent best case, most likely, and worst case scenarios. Current market – contractors are not taking risks. For example, if they receive three electrical bids, they might name the low bidder but actually use the second bidders proposed amount.

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Monte Carlo Process

- Determined by Sr. Management
- Usually reserved for larger more complex projects
- Utilizes software such as @Risk or Crystal Ball
- <u>Statistical</u> vs. Determinate

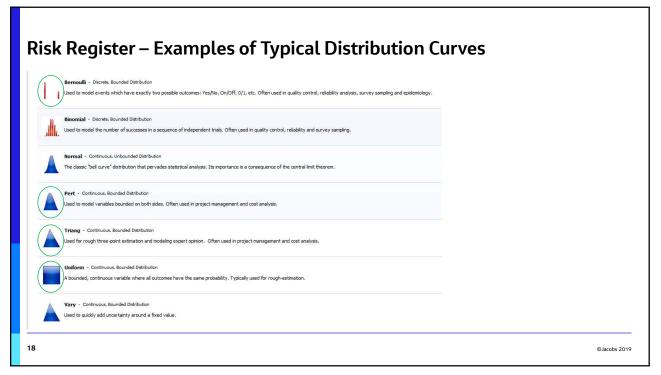
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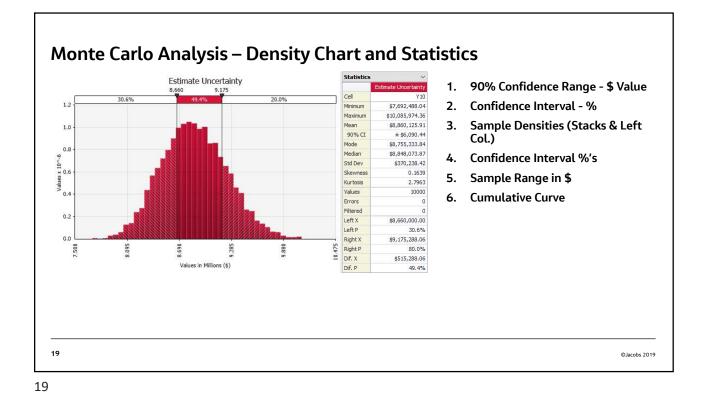
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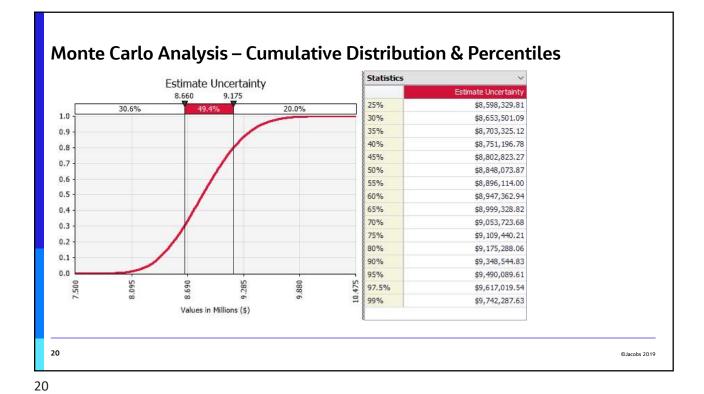
Monte Carlo Analysis Process

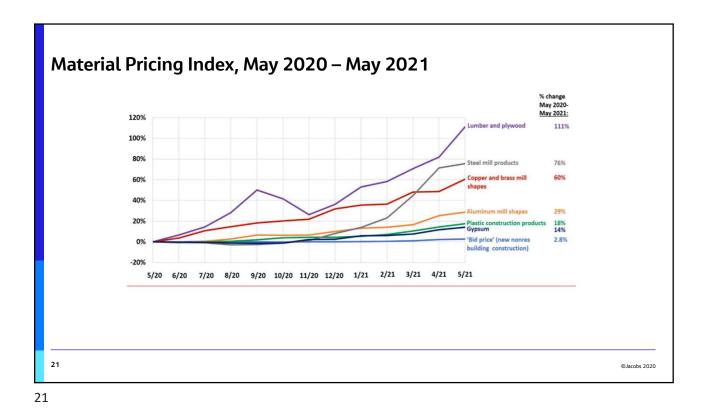
- Define risk events (if, then, treatment)
- Determine risk score (probability and impact)
- Determine appropriate distribution variable (Curve)
- Evaluate and define variable range (Low/High)
- Determine Probability of Occurrence %
- Evaluate event correlations
- Run Monte Carlo simulation (Typically 10,000 iterations)
- Evaluate results and select Confidence % and cost impacts
- Review potential residual and schedule Impacts.
- Document basis
- Risk / Opportunity Information Sheet (ROIS)

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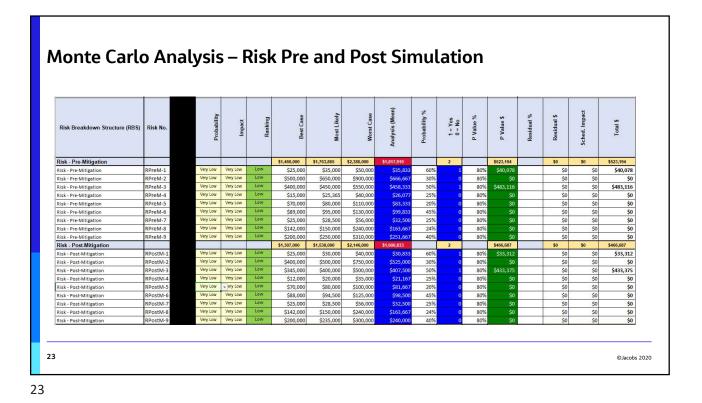


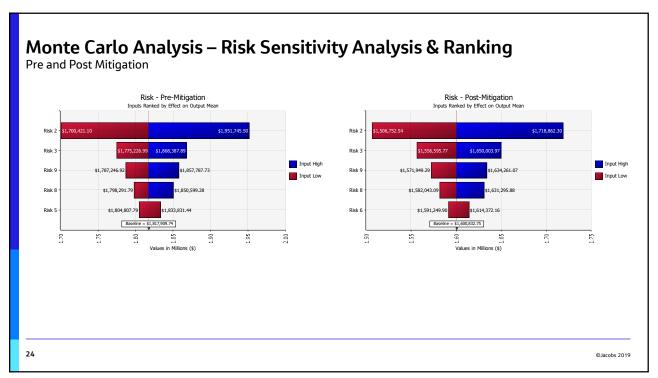






Monte Carlo Analysis – Uncertainty Sensitivity Analysis & Ranking Two Formats Estimate Uncertainty Estimate Uncertainty Inputs Ranked by Effect on Output Me Contribut Direct Labo Direct Labor Ste Stee 14.7% ntract 8,714,293.28 \$9,030 Electrica 9,021,912.16 \$8,974,768.02 Concrete HVAC Input High \$8,839,429.20 8,828,745.41 \$8,902,578.86 \$8,880,875.29 Indirect Labor 1.1% \$8. Input Low 8,828,745.41 \$8,880,875.29 \$8,845,196.87 \$8,893,274.55 \$8,842,557.42 \$8,883,440.03 \$8,842,922.16 \$8,880,013.58 \$8,846,523.49 \$8,874,548.05 Plumbing .2% Piping Communications FA Systems lysis (Mean) (Y26) lysis (Mean) (Y25) al Conditions Lumbe 0.0% FA Systems 0.0% 0.0% Low / Analysis (Mean) (Y24 Baseline = \$8,860,125.91 Communication: Values in Millions (\$) 9.40 8.40 8.50 8.60 8.70 9.10 9.20 9.30 . %0 10% 20% 30% 40% 50% 60% -10% 22 ©Jacobs 2019





Monte Carlo Analysis

Comparison of Uncertainty Analysis and Risk Mitigation Results

Base Estimate	\$ 8,660,000.00		
Estimate Contingency	80% Confidence	\$515,288.06	6%
Risk Contingency		\$ 523,194.36	6%
Total Contingency		\$ 1,038,482.42	12%
Total Project Cost	\$ 9,698,482.42		
Class 2 Estimate, Post Mit	\$ 8,660,000.00		
	<u> </u>	1	
Base Estimate	\$ 0,000,000,000		
Estimate Contingency	80% Confidence	\$343,459.27	4%
		\$343,459.27 \$466,678.51	4% 5%
Estimate Contingency		1,	
Estimate Contingency Risk Contingency		\$ 466,678.51	5%

- Estimate changed from Class 3 to Class 2
 - More information
 - Less uncertainty
 - Firmer pricing via quotes
- Risk Mitigation
 - Improved estimate
 - Highest level risks (Tornado Chart) evaluated and mitigated

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Conclusion

- Every project is subject to Uncertainty and Risk
- Begin risk identification as early as possible
- Two types of risk
 - Internal
 - External (Sometimes referred to as Programmatic)
- When evaluating total project contingency, consider:
 - Uncertainty
 - Discrete Risks
 - Unknown (May be revealed as project progresses)
- Calculate contingency using either Statistical and Determinate methods
- Begin risk mitigation strategies early
- Monitor, Manage and update the Risk Register often
- Risk Management is a Team Effort

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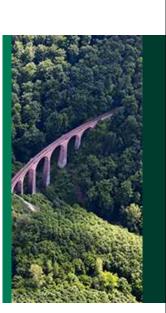
Welcome

Challenging today.

Our unique approach to challenge what's accepted, using our expertise and knowledge to rethink the way we solve problems.

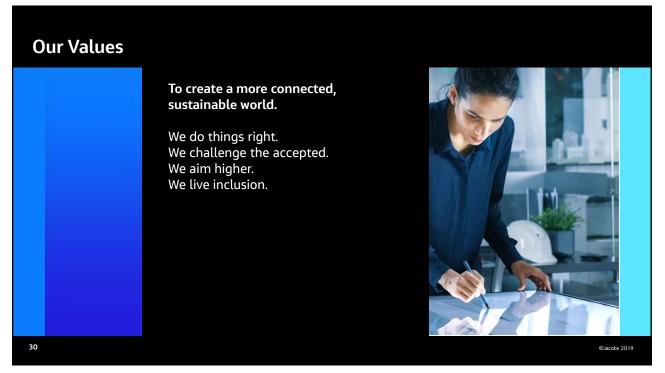
Reinventing tomorrow. The outcome, from the innovations we build for our clients to the positive impact our solution have on the world.

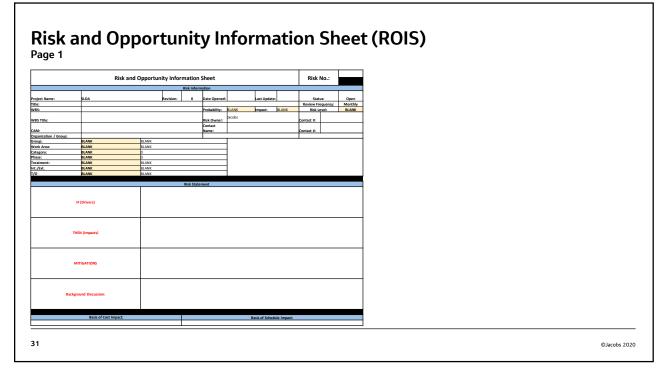
To create a more connected, sustainable world.

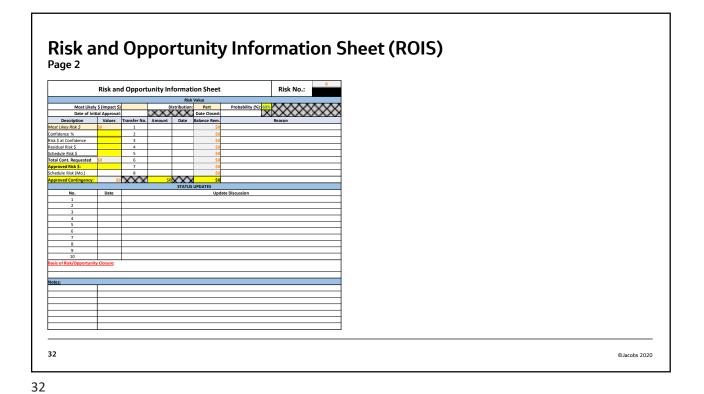


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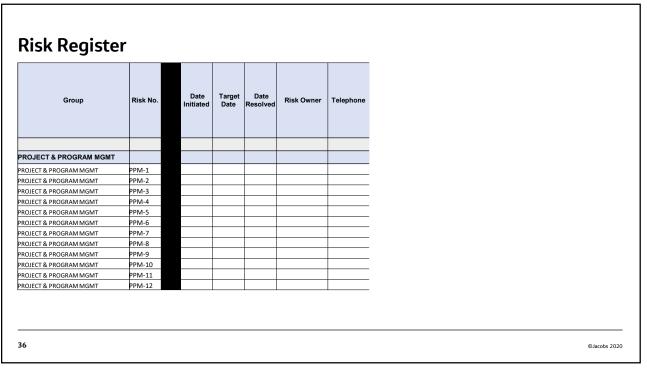


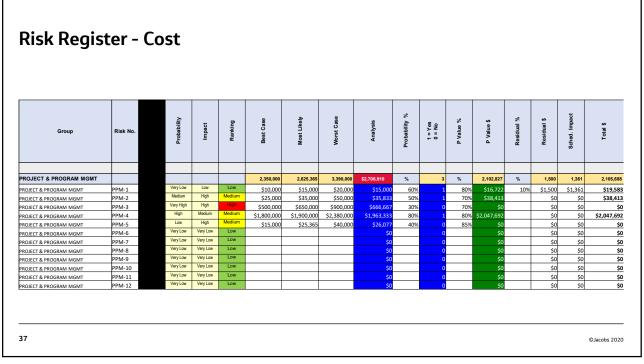


ine	(1) Liver Potent at Liver Notes Herein Liver	Used as an aid to risk identification
Technical, r associated scope and t aspects of t	d with the	 Typically includes historical risks Provides a tracking mechanism for initial Impact and Likelihood
		Assessments
	01 Scope Definition	ASSESSITIETILS
3	Does contract include a clearly defined scope?	
4	Does the project have an execution plan?	
5	la scope is incomplete	
6	Tasks get added during project without approval (scope creep)	
7	Stakeholders demand additional scope Project sportsor has different expectation of scope	
9	Subconsultant/subcontractor scope definition is not clear	
	Project sporsoriexecutive demand additional scope without supplying	
10	additional funds	
11		
	02 Quality	
13 14	Quality of product/service does not meet expectations	
	Technical expertise of checking/reviewing not adequate	
16	Technical errors	
16	Required technical training or learning curve is longer than anticipated	
16	Perguree technical training of learning curve is longer than anticipated	
16 17 18 19		
16 17 18 19 20	Design is not feasible	
16 17 18 19 20 21	Dorign is not invalide Dorign in originational Dorign in originational Dorign production of inposition is build Dorign production of invalidity Dorign production of invalidity	
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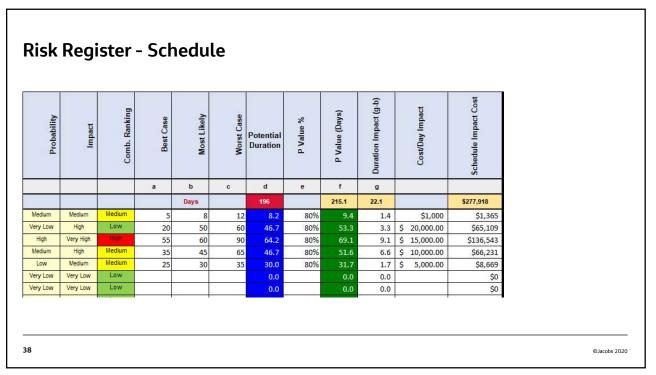
Dick Dogistor					
Risk Register					
Group	Risk No.	Threat/ Opportu nity	Risk Status	Risk Breakdown Structure	Treatment Type
PROJECT & PROGRAM MGMT	_	_			
PROJECT & PROGRAM MGMT	PPM-1	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-2	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-3	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-4	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-5	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-6	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-7	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-8	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-9	Т	Active	Blank	Accept
	PPM-10	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-11	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT PROJECT & PROGRAM MGMT	PPIM-11 PPM-12	Т	Active		Accept

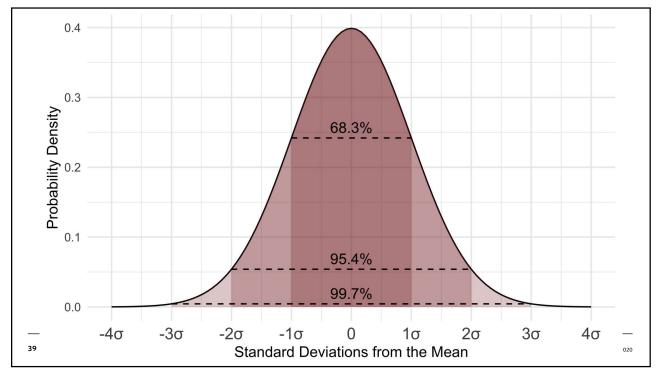
Group	Risk No.	Risk Name	Cause (IF)	Impact (THEN)	Mitigation / Treatment Plan
ROJECT & PROGRAM MGMT					
ROJECT & PROGRAM MGMT	PPM-1	Risk 1			
ROJECT & PROGRAM MGMT	PPM-2	Risk 2			
ROJECT & PROGRAM MGMT	PPM-3	Risk 3			
ROJECT & PROGRAM MGMT	PPM-4	Risk 4			
ROJECT & PROGRAM MGMT	PPM-5	Risk 5			
ROJECT & PROGRAM MGMT	PPM-6				
ROJECT & PROGRAM MGMT	PPM-7				
PROJECT & PROGRAM MGMT	PPM-8				
ROJECT & PROGRAM MGMT	PPM-9				
ROJECT & PROGRAM MGMT	PPM-10				
PROJECT & PROGRAM MGMT	PPM-11				
PROJECT & PROGRAM MGMT	PPM-12				











Presenter Bios



- Birthplace and permanent residence: San Francisco, attended University of California, Berkeley; B.S. in Civil Engineering
- PE License California Civil Engineer #30652, 1979
- Thirteen years as Project Engineer and Project Manager for heavy civil contractor specializing in deep excavations, tunnels, utilities and cross country pipelines. Performed cap of PCB contaminated site in late 1980's.
- Twenty years with CH2M/ Jacobs as Manager of Estimating for the Environmental Services Group. Manager responsible for global estimating services including proposal development and bidding strategy for cost-reimbursable, fixed-price and unit price contracts for hazardous waste and contaminated site cleanup, munitions cleanup, nuclear, water/wastewater treatment plant, utility, federal facilities and construction management projects. Supervise estimating effort for clients, provide guidance on project design, quantity take-offs, estimate structure, project schedule, contract interpretation and pricing. Integrate value engineering.
- Recent international work includes projects in Crete, Kuwait, Manila and other Southeast Asia locations.
- Construction Manager for \$1.6 B San Francisco-Oakland Bay Bridge Skyway; also construction manager for Los Angeles Red Line Tunnel Project (CH2M HILL).
- Other positions include Estimating Manager for OHM Remediation covering the Western States through the Pacific area (7 years) and Chief Estimator for Bechtel National (3 years).
- Co-author AACE Recommended Practice 107R-19, Cost Estimate Classification System As Applied in Engineering, Procurement, and Construction for the Environmental Remediation Industries.



Steve Foster

- Permanent residence: Knoxville, TN. Attended Washington State University, in Pullman, WA. Receiving a B.S. in Construction Management.
- Journeyman electrician in the IBEW.
- ASPE Certified Professional Estimator (CPE) earned in 1988.
- Thirty-six years in Construction Management including Estimating, Risk Management, Project Controls, and Project Management.
- Ten years as construction superintendent and journeyman electrician working on commercial high-rise buildings, hospitals, refineries, and pulp & paper.
- Global Director of Estimating, Oil, Gas & Chemical Group, CH2M. Estimating and Risk Analysis.
- Domestic projects include: Semi-Conductor Design Build, Nuclear Site Cleanup, Oil, Gas, & Chemical, Commercial, Federal, State, and Military Construction. Estimating and Risk Analysis.
- Manager of Estimating at the following nuclear sites: Hanford, WA., Caulk River, Canada, and Harwell / Winfrith nuclear sites in the UK. Estimating, Risk Management, and EVMS.
- Supported and trained international partners at the ITER nuclear site in France.

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